

**OG&E SOONER
SUMMARY OF SALES BY MARKET SEGMENT
2016**

FLY ASH	Q1 2016 TONS	Q2 2016 TONS	Q3 2016 TONS	Q4 2016 TONS	2016 Total TONS
BLDG MTLs DLRS				47.66	47.66
PKGD PROD PRODUCERS	-	150.57	1,197.43	803.59	2,151.59
CMT KD WST STAB/SOLD	-	250.68	927.13	1,505.58	2,683.39
HWY & STR CONSTR				985.11	985.11
MISCELLANEOUS				47.17	47.17
WASTE STAB/SOLID	-	166.35	25.42	1,212.57	1,404.34
OIL AND GAS WELLS	26.11		341.29	46.40	413.80
GENERAL CONTRACT	24.90	293.59	101.91	-	420.40
INDUSTRIAL CONTRACTING			74.37	-	74.37
PRECAST/PRESTRESS [011]	-			-	-
READY MIXED CONC	2,517.14	3,362.51	4,802.66	2,294.28	12,976.59
SOIL CEMENT-PAVING				7,131.45	7,131.45
SOIL CMT WATER RES	6,671.83	2,786.25	1,243.66	4,255.29	14,957.03
DISPOSED	1,779.54	2,591.74	8,274.03	2,977.85	15,623.16
DAILY LANDFILL COVER			6,254.30	4,508.57	10,762.87
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TOTAL	11,019.52	9,601.69	23,242.20	25,815.52	69,678.93